

ONLINE LEARNING BROCHURE

# Full Access

Skills for your Procurement future

Last update: February 9, 2026

**PT** | Procurement  
Tactics



# Continuous learning

for ambitious Procurement professionals

## What's included



### Online Procurement Courses & Templates

Get access to the most comprehensive curriculum of Online Procurement Training Courses available worldwide, with new content every month!



### ChatGPT & AI in Procurement Community

Collaborate with procurement professionals from around the world or contact our team if you need any assistance or input.



### Expert Coaching

Benefit from one-on-one coaching sessions tailored to your individual learning needs and goals.



### 12 Months Access

Full Access gives you 12 months of unlimited access to the courses.

## The perfect fit for

Any Procurement professional who is committed to lifelong learning can expand their skill set with relevant and in-demand skills.

Procurement Tactics will always provide you with the latest procurement training to help you develop practical and in-demand skills, essential for your procurement future and a flourishing career. Either that or you get 60-day money-back guarantee, no questions asked!

# Learn in-demand skills

and take your career to the next level



## Real-world projects

Develop practical skills through working on real-world projects and studying dozens of inspiring case studies



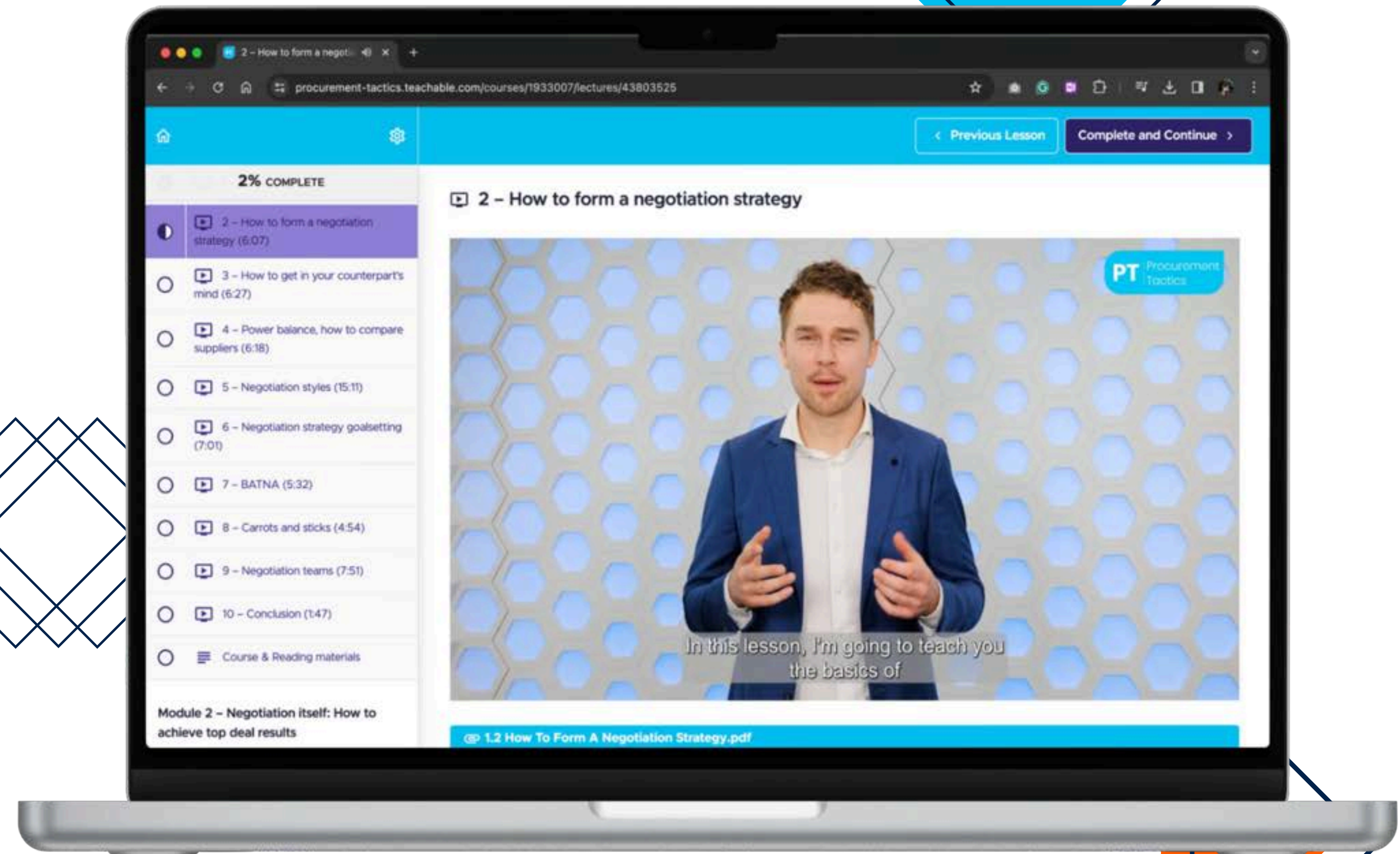
## Self-paced online learning

Learn anywhere, anytime, and at your own pace with our fully online training programs.



## Procurement community & coach

Collaborate with procurement professionals from around the world or contact your personal coach if you need any assistance or input.



# Get Access to

the latest Procurement training programs

## Receive a Certificate at the end of each course

Our Procurement Courses are rigorous and comprehensive programs designed to reach a certain skill level. Upon completion, you will have the skills and expertise to become a specialist in a specific area of Procurement.

- [Artificial Intelligence in Procurement Course](#)
- [Junior Procurement Management Course](#)
- [Negotiation Course for Procurement Professionals](#)
- [Procurement Strategy Course](#)
- [Sustainable Procurement Course](#)
- [Supplier Relationship Management Course](#)
- [Category Management Course](#)
- [Soft Skills in Procurement Course](#)
- [Mini-MBA for Procurement Managers](#)
- [Strategic Procurement Leadership Program](#)
- [Value Chain Analysis](#)
- [Cultural Impact on Negotiations](#)
- [Risk Management in Procurement Course](#)
- [Spend Analysis Course](#)
- [Gen Z & Generational Management in Procurement](#)
- [AI Implementation Course for Procurement Leaders](#)
- [Contract Management Course](#)
- [Innovation in Procurement Course](#)
- [Supply Chain Basics for Procurement](#)
- [Internal Stakeholder Management Course](#)
- [E-Auction Course](#)
- [Procurement Automation with AI Agents Course](#)

We produce new courses every quarter. Visit our [Coming Soon](#) page to stay up to date.

[Click Here](#)



You will get access to the entire curriculum of courses & templates including all the ones released within the following 12 months.

# Procurement 2026 Framework

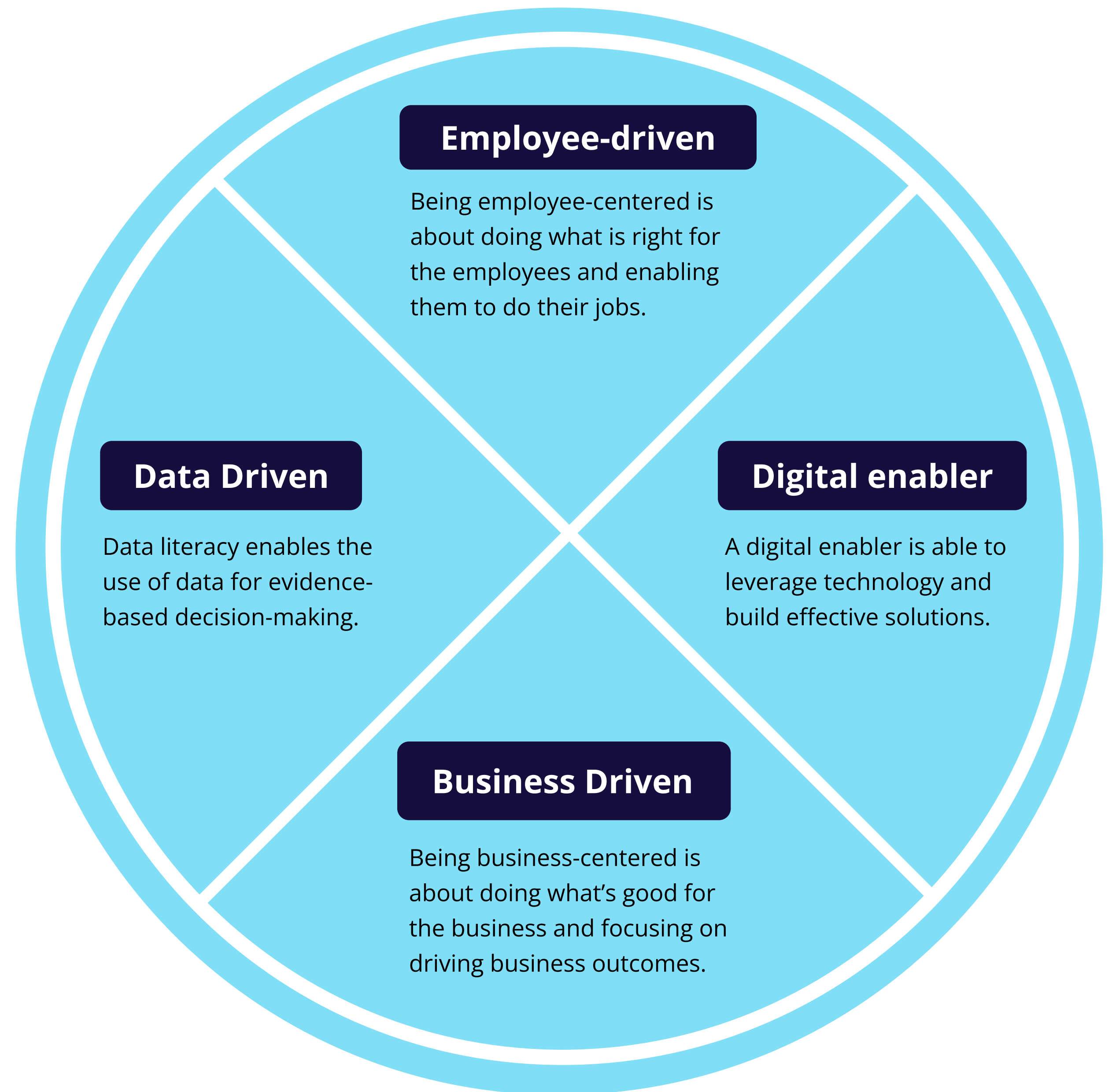
to future-proof the evolution of Procurement

## Structured for Maximum Impact

As procurement continues to evolve in response to broader organizational demands, Procurement Tactics is dedicated to advancing the procurement profession using our Procurement 2026 Competency Framework.

By taking this framework as the starting point in designing our programs, we ensure that each program spans across at least four essential competencies (displayed on the right).

This means that in addition to a thorough knowledge of core procurement concepts, graduates of our courses will also have the behavioral competencies required to effectively apply that knowledge in support of business goals.


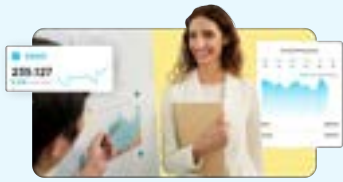






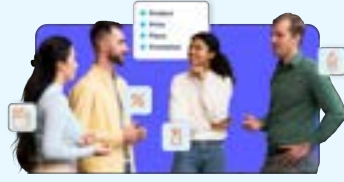





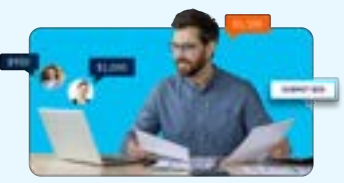


Procurement  
Tactics drives  
**continuous value**  
by providing an  
**all-in-one** learning  
experience platform  
aligned to our core  
methodology



# Your resume will love

your new Procurement skills that you will learn and that can help you land your next job or promotion!

 <p><b>Negotiation Course for Procurement</b> Learn from industry experts who negotiated billion \$ deals</p>	 <p><b>Procurement Strategy Course</b> Take the lead with our proven 5-step procurement strategy</p>	 <p><b>Sustainable Procurement Course</b> Maintain profitability while moving toward sustainability</p>	 <p><b>Artificial Intelligence in Procurement Course</b> Unleash the power of AI within procurement</p>	 <p><b>Junior Procurement Management Course</b> Learn how to execute the perfect procurement process</p>	 <p><b>Mini-MBA for Procurement Managers</b> Enhance your expertise to make valuable strategic contributions</p>	 <p><b>Strategic Procurement Leadership Program</b> Future-Proof Your Procurement Leadership Skills</p>	 <p><b>Soft Skills for Procurement</b> Boost interpersonal skills for impactful procurement roles</p>	 <p><b>Supplier Relationship Management</b> Establish strong supplier collaborations</p>
 <p><b>Category Management in Procurement</b> Advanced category management in procurement</p>	 <p><b>Cultural Impact on Negotiations</b> Global Negotiation Skills: Cultures explored</p>	 <p><b>Risk Management in Procurement</b> Transform risks into opportunities</p>	 <p><b>Value Chain Analysis</b> Strategic Value Chain optimization</p>	 <p><b>Spend Analysis Course</b> In-depth Analysis: Uncover potential savings</p>	 <p><b>Gen Z &amp; Generational Management in Procurement</b> Navigate the complexities of a multigenerational workforce</p>	 <p><b>Contract Management Course</b> Learn the essentials of contract management</p>	 <p><b>AI Course for Procurement Leaders</b> Lead and integrate seamless AI adoption within your procurement team</p>	 <p><b>Innovation Course for Procurement Teams</b> Unlock creative solutions to enhance strategies</p>
 <p><b>Supply Chain for Procurement Professionals</b> Master supply chain optimization for seamless procurement.</p>	 <p><b>Internal Stakeholder Management Course</b> Build stronger relationships that make procurement easier.</p>	 <p><b>Procurement E-Auction Course</b> Master e-auctions that drive speed, transparency, and savings</p>	 <p><b>Procurement Automation with AI Agents Course</b> Learn how to automate procurement tasks with Agentic AI</p>	<p><b>Don't know where to start?</b> Ask your team to take our Skill Assessment and based on their answers we will create a tailored Learning Journey for each team member.</p>				<a href="#">Skill Assessment</a>

# Your resume will love

your new Procurement skills

Some of the skills that you will learn and that can help you land your next job or promotion!

## Artificial Intelligence in Procurement Course

Boost your procurement game with AI tools. Learn to streamline tasks, write smarter prompts, and build workflows that save time and deliver results. You'll gain skills in:

- Understand the basics of using AI in procurement
- Apply AI to real procurement tasks
- Write effective prompts
- And many more!

[Visit this link to learn more about this course](#)

## Innovation in Procurement Course

Our Innovation in Procurement Course empowers procurement professionals to embrace cutting-edge solutions and stay ahead in an ever-evolving marketplace.

- Emerging technologies shaping procurement
- Strategies for agile supplier collaboration
- Data-driven decision-making and analytics
- And many more!

[Visit this link to learn more about this course](#)

## Junior Procurement Management Course

Our Junior Procurement Management Course guides new procurement professionals to the complexities of the procurement process and how they can enhance company efficiency by streamlining operations.

- The fundamentals of the procurement process
- Conducting market research
- Creating your own RFIs&RFQs
- And many more!

[Visit this link to learn more about this course](#)

## MINI-MBA

Our Mini-MBA course is developed for seasoned professionals seeking to expand their expertise in procurement. Here are some things that you can learn from taking this course:

- Strategic Planning
- Advanced skills to propel your career to new heights.
- Comprehensive knowledge of the procurement process.
- And many more!

[Visit this link to learn more about this course](#)

## Strategic Procurement Leadership Program

Our Strategic Procurement Leadership Program is for seasoned professionals wanting to reach new heights or future-proof their careers. Here are some things that you can learn from taking this course

- Develop procurement leadership skills
- Drive positive cultural transformation in the procurement process
- And many more!

[Visit this link to learn more about this course](#)

# Your resume will love

your new Procurement skills

Some of the skills that you will learn and that can help you land your next job or promotion!

## Supplier Relationship Management

Our Supplier Relationship Management Course is designed to empower procurement professionals to excel in managing supplier relationships. Here are some things that you can learn from taking this course

- Implementing sustainable relationship management in procurement
- Enhance mutual value between you and your suppliers
- And many more!

[Visit this link to learn more about this course](#)

## Category Management

Our Category Management Course is tailored for both new and seasoned procurement professionals who want to enhance their category management skills. Here are some things that you can learn from taking this course:

- Provides comprehensive guidance and effective strategies for mastering category management
- Creating your own RFHelps navigate the complexities of product types with confidence and proficiency&RFQs
- And many more!

[Visit this link to learn more about this course](#)

## Annual Procurement Strategy Course

Our Annual Procurement Strategy Course will ensure that your strategy is razor-sharp and equipped with clear, achievable goals. Here are some things that you can learn from taking this course:

- The basics of procurement
- Creating your own procurement strategy
- Procurement planning
- And many more!

[Visit this link to learn more about this course](#)

## Value Chain Analysis Course

Our VCA Course, expertly designed for procurement professionals and business strategists seeking to master value chain optimization. Here are some things that you can learn from taking this course:

- Understand value chain components
- Benchmark against industry leaders
- And many more!

[Visit this link to learn more about this course](#)

## Negotiation Course for Procurement Professionals

The Negotiation Course for Procurement Professionals will help you prepare thoroughly and teach you techniques to get your next best deal! Here are some of the things you can learn from the course:

- Forming a Negotiation Strategy
- Different Negotiation Styles and Tactics to use in negotiation proper
- Handling negotiation teams
- And many more!

[Visit this link to learn more about this course](#)

# Your resume will love

your new Procurement skills

Some of the skills that you will learn and that can help you land your next job or promotion!

## Risk Management in Procurement Course

The Risk Mitigation in Procurement Course empowers procurement professionals to effectively manage risks in procurement. Here's what else you can learn from this course

- Understand the fundamentals of risk mitigation in procurement
- Select appropriate techniques for each stage of the risk cycle
- And many more!

[Visit this link to learn more about this course](#)

## Cultural Impact on Negotiation Course

Our Cultural Impact on Negotiation Course will enable you to enhance your negotiation skills beyond borders and cultures. Here are some of the other things that you can learn from taking this course

- Fundamental concepts of culture and negotiation
- Cultural influences on negotiation dynamics
- Negotiation styles across continents
- And many more!

[Visit this link to learn more about this course](#)

## Spend Analysis Course

Our Spend Analysis Course empowers procurement professionals to optimize spending and enhance decision-making through data-driven insights.

- Understanding spend analysis concepts and importance
- Key techniques for data collection and categorization
- Driving cost reduction and efficiency
- And many more!

[Visit this link to learn more about this course](#)

## Sustainable Procurement Course

Our Sustainable Procurement Course will enable businesses to transition their operations and portfolios into sustainable ones. Here are some things that you can learn from taking this course:

- Fundamentals of sustainability
- Treaties and standards for sustainable procurement
- Key considerations in implementing sustainability
- And many more!

[Visit this link to learn more about this course](#)

# Your resume will love

your new Procurement skills

Some of the skills that you will learn and that can help you land your next job or promotion!

## Gen Z & Generational Management in Procurement

Our course will help you lead multi-generational teams effectively, focusing on the unique strengths of Generation Z. Key topics include:

- Fundamentals of sustainability
- Treaties and standards for sustainable procurement
- Key considerations in implementing sustainability
- And many more!

[Visit this link to learn more about this course](#)

## Soft Skills in Procurement

Our Soft Skills for Procurement Course helps professionals build relationships with their suppliers. Here are some things that you can learn from taking this course:

- Build and maintain supplier relations
- Make more impactful decisions that will add value to the procurement process.
- Demonstrate empathy and compassion in supplier relations
- And many more!

[Visit this link to learn more about this course](#)

## Contract Management Course

Our course is designed to help you master the key elements of contract management. Key topics include:

- Understanding contracts' importance and use
- Contract analysis, creation, and negotiation
- Risk mitigation and performance tracking
- Templates for optimizing contract processes
- And many more!

[Visit this link to learn more about this course](#)

## AI Implementation Course for Procurement Leaders

Our AI Implementation Course helps procurement leaders build smart policies, plan secure rollouts, and drive real team adoption—no tech skills needed. You'll walk away with:

- Identify and overcome barriers to tech adoption
- Build your AI adoption strategy
- Develop and communicate your AI policy
- And many more!

[Visit this link to learn more about this course](#)

# Your resume will love

your new Procurement skills

Some of the skills that you will learn and that can help you land your next job or promotion!

## Supply Chain Basics for Procurement Professionals Course

Our Supply Chain Basics Course helps procurement professionals understand how the full supply chain works while building real-world skills. You'll walk away with:

- Understand logistics and supply chain fundamentals
- Measure performance with key KPIs
- Spot and compare procurement strategies
- Identify & manage supply chain risks
- And many more!

[Visit this link to learn more about this course](#)

NEW!

## Internal Stakeholder Management Course

Our Internal Stakeholder Management Course helps procurement teams and leaders strengthen collaboration across departments while building practical communication skills. You'll walk away with:

- Understand the role of internal stakeholders in procurement
- Apply the Stakeholder Management Cycle
- Segment and map stakeholders
- Assess stakeholder influence and risks
- And many more!

[Visit this link to learn more about this course](#)

NEW!

## E-Auction for Procurement Professionals

Our E-Auction Course For Procurement Professionals equips sourcing teams and leaders with the skills to plan, run, and finalize successful e-auctions while improving transparency and competition. You'll walk away with the ability to:

- Understand when to use e-auctions and when not to
- Design a clear and effective e-auction strategy
- Prepare suppliers and internal stakeholders for a smooth event
- Run live auctions with confidence
- And many more!

[Visit this link to learn more about this course](#)

NEW!

## Procurement Automation with AI Agents

Our Procurement Automation with AI Agents Course helps procurement professionals move from basic AI awareness to practical automation that delivers real impact. You will learn how to design and build AI agents that streamline your workflows, reduce manual tasks, and support better decision making. You will walk away with:

- Understand what AI agents are and how they transform procurement
- Create agent based workflows that save time and enhance accuracy
- Build, test, and improve your own AI agent without any coding
- And many more!

[Visit this link to learn more about this course](#)

# A strategic investment

in your personal development

## Prepare your skill set for the future of Procurement

Technology is disrupting everything around us, including the way we practice Procurement. This can be challenging but also provides rich opportunities for those who are able to use these changes to their advantage.

**Here are some of the reasons why you should invest in learning/education in procurement.**

**87%** of organizations will have a Procurement skill gap in the next few years.

**81%** of the surveyed professionals believe job opportunities bloom through procurement performance efficiency.

**95%** significance level in developing relevant procurement skills for Direct and Indirect Procurement.

### Why your employer will care

A study conducted by Accenture found that for every dollar invested in training, companies received \$4.53 in return.

**That's a 353% ROI!**

# Proven online learning

Practical. Comprehensive. Game changing.



**Jeff Lentsch**

*Strategic Sourcing & Transformational Indirect  
Procurement Leader*

Procurement Tactics helped my Sourcing team to construct a sharp 2023 Procurement Strategy to counter the current challenges. I am very happy with the results and am confident my team will deliver better results after the help of Procurement Tactics!



**Kees Rusius**

*SVP Commerce | Executive Committee Member-  
AB Vassilopoulos*

I recently completed the online course offered by Procurement Tactics, and it was an excellent learning experience. The course was comprehensive, and the material was presented in an easy-to-understand format. I now feel more confident in my ability to excel in my procurement career



**Rob Gregory, CSCP, MBOE**

*Executive Director at Kyowa Kirin*

Having engaged with this program, I was truly impressed by the level of detail and thoughtfulness that has gone into its design. The comprehensive modules presented in the course structure provided a wealth of information, delivered in an accessible, user-friendly format.



# Get a sneak peek

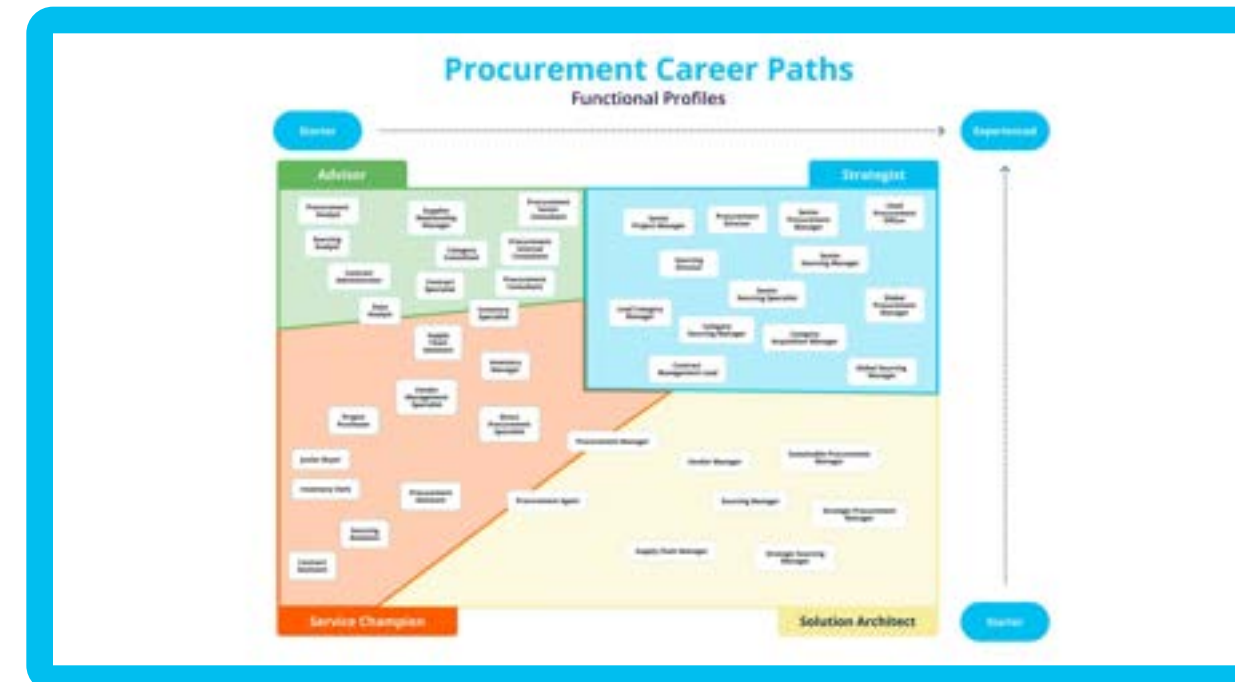
of lessons and course materials



## Engaging Video Lessons

Learn at your own pace with bite-sized, pre-recorded lessons by leading Procurement experts

[Watch Preview Lessons](#)



## Interactive Career Path

Craft your own journey and see what your career path will look like

[Craft Your Own Path](#)



## Practical Guides & Templates

Save time and effort with a library of grab-and-go templates, guides, checklists, and more.

[Tour the Library](#)

# Grow your skill set

Enroll today

- ✓ Go to <https://procurementtactics.com>
- ✓ Select your program and click the Enroll button
- ✓ Fill out your (company) billing address and payment details
- ✓ Create your student account
- ✓ Happy learning!



**Customers give us an average rating of 9.7 out of 10.**

At Procurement Tactics, we educate Procurement Professionals to close better deals, secure supply and advance their career. The team of Procurement Tactics has over 20 years of experience in procurement & negotiations and trains procurement teams from small and large companies from all over the world.