

PROGRAM SYLLABUS

Project Management in Procurement

Online Certificate Program

Last update: May 8, 2026



An overview

What can you expect of this program?

Project Management in Procurement

This course is designed to help procurement professionals master project management, a critical skill for successfully delivering change and driving business results.

You will begin by understanding what procurement projects really are and why they often fail without a structured approach. We will explore the fundamentals of project management in a procurement context and introduce a practical project journey that guides you from idea to implementation.

We will walk you through the full lifecycle of a procurement project, from defining objectives and scope, through planning and execution, to closing and measuring results. You will learn how to bring structure to complex initiatives, align stakeholders, and maintain control throughout the project.

Throughout the course, you will develop both hard and soft project management skills. This includes defining clear goals, building realistic plans, managing risks, tracking progress, and maintaining financial control. At the same time, you will learn how to manage stakeholders, handle resistance, communicate effectively, and lead without formal authority.



– Marijn Overvest, founder Procurement Tactics

-  **Online**, *self-paced learning*
-  **Subtitles** *in 5 different languages*
-  **Project Management *Templates***
-  **Interactive case studies**
-  **8-16 hours study material**
-  **12 months course access**
-  **Official certificate upon completion**
-  **Ready-to-use prompts** *you can copy/paste*
-  **60-day money-back guarantee**



200+ companies trust us



About Your Instructor

Joost Renirie

Your instructor for this course is Joost Renirie, a procurement professional with over 13 years of experience at Lidl, one of Europe's most demanding retail environments.

Joost has held various roles across procurement, from junior buyer to senior leadership positions, managing categories, suppliers, and international purchasing activities.

He later led the project management team within purchasing operations and served on the project board overseeing company-wide strategic projects, combining hands-on execution with strategic decision-making.

Through his experience, Joost identified a recurring gap: procurement professionals are highly skilled in buying and negotiation, but often lack the structure and tools needed to successfully manage projects.

With Joost's practical approach and real-world experience, you will learn how to structure procurement projects, align stakeholders, and deliver results with confidence.



Learning objectives

And take your career to the next level

What you will learn



Understand when procurement activities become projects

Recognize the difference between routine work and project-based initiatives, and understand when a structured approach is required.



Define clear objectives, scope, and boundaries

Learn how to translate business needs into clear project goals and prevent scope creep from the start.



Structure projects using a practical project cycle

Apply a simple and effective framework to guide projects from analysis through execution to closing.

The perfect fit for

This course is designed for procurement professionals, category managers, and team leads who want to improve their project management and deliver results. It is ideal for professionals involved in sourcing initiatives, supplier transitions, or cross-functional projects who want to bring more structure, clarity, and control to their everyday tasks.



Plan and execute procurement projects effectively

Build realistic timelines, define milestones, and ensure structured execution in complex environments.



Manage stakeholders and internal dynamics

Align stakeholders, handle resistance, and lead without formal authority to keep projects moving forward.



Track performance and manage risks

Monitor progress, identify issues early, and maintain control over timelines, deliverables, and outcomes.

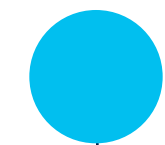


Close projects and drive continuous improvement

Evaluate results, capture lessons learned, and ensure outcomes are embedded into the organization.

Curriculum structure

Practical. Comprehensive. Game changing.



1.The importance of Project Management in Procurement

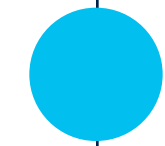
4 lessons

What Is a Project?

Why Projects Fail Without Project Management

Goals of PM in Procurement

The Full Project Journey in Procurement



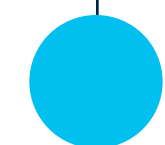
2. Preparation is Key

3 lessons

How Projects Actually Start

The Project Canvas

RACI Matrix



3. Planning Makes Perfect

4 lessons

From Objective to Project Plan

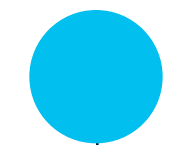
Setting Clear Boundaries (Scope)

Setting Realistic Timelines

Communication Planning

Curriculum structure

Practical. Comprehensive. Game changing.



4. The Procurement Professional as Change Agent

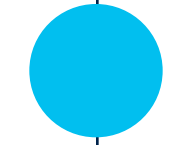
4 lessons

Managing Internal Stakeholders

Handling Resistance and Conflict

Leading Without Authority

How to Be a Change Leader



5. Leading the Execution

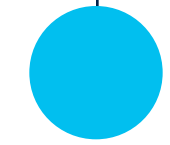
4 lessons

Tracking Project Performance

Managing Problems Early

Keeping Financial Control

Results and Milestones



6. Closing Strong (Closure Phase)

4 lessons

Validating Project Results

Project Closure and Lessons Learned

Transfer of Ownership

Continuous Improvement

MODULE 1

What you can expect

1.The Importance of Project Management in Procurement

In Module 1, we build the foundation for understanding project management in a procurement context. You will explore what defines a project and why many initiatives struggle without a structured approach.

We will look at how projects behave in real procurement environments, where unclear objectives, weak alignment, and a lack of ownership reduce effectiveness. You will understand why project management is essential for bringing structure, clarity, and control.

This module also introduces the Procurement Project Cycle, a simple framework to guide projects from start to finish.

By the end of this module, you will understand core project management principles and how to apply them to improve clarity, alignment, and results.

Content

1. Module 1 Introduction
2. What is a Project?
3. Why Projects Fail Without Project Management
4. Goals of PM in Procurement
5. The Full Project Journey in Procurement
6. Module 1 Wrap-up

MODULE 2

What you can expect

2. Preparation is Key

In Module 2, we focus on how procurement projects start and why this phase is often underestimated. You will learn how to move from an initial idea to a clearly defined and structured project.

We will explore how to create clarity before execution by defining purpose, scope, and ownership. You will also learn how to prevent early misalignment and build a strong project foundation.

This module introduces practical tools such as the Project Canvas to structure key elements and the RACI model to define roles and responsibilities.

By the end of this module, you will be able to create clarity at the start of a project, align stakeholders effectively, and establish a solid foundation for execution.

Content

1. Module 2 Introduction
2. How Projects Actually Start
3. The Project Canvas
4. RACI Matrix
5. Module 2 Wrap-up

MODULE 3

What you can expect

3. Planning Makes Perfect

In Module 3, we focus on translating project clarity into a structured and actionable plan. You will learn how to move from a defined objective to a clear execution approach that guides the project forward.

We will explore how to break down complex initiatives into manageable steps, define deliverables, and structure activities. You will also learn how to set realistic timelines, define milestones, and account for key dependencies.

By the end of this module, you will be able to build practical project plans, create realistic timelines, and structure your projects for successful execution.

Content

1. Module 3 Introduction
2. From Objective to Project Plan
3. Setting Clear Boundaries (Scope)
4. Setting Realistic Timelines
5. Communication Planning
6. Module 3 Wrap-up

MODULE 4

What you can expect

4. The Procurement Professional as a Change Agent

In Module 4, we shift focus from structure to the human side of project management, where success depends on how people respond to change.

You will learn how to manage stakeholder expectations, maintain engagement, and ensure alignment throughout execution. The module also covers how to handle resistance and conflict by recognizing early signals, understanding underlying concerns, and responding in a way that supports progress.

In addition, you will develop the ability to influence decisions without formal authority by building credibility, creating clarity, and taking ownership of the project process.

By the end of this module, you will be able to manage stakeholder dynamics, handle resistance effectively, and drive change that is adopted in practice.

Content

1. Module 4 Introduction
2. Managing Internal Stakeholders
3. Handling Resistance and Conflict
4. How to Be a Change Leader
5. Module 4 Wrap-up

MODULE 5

What you can expect

5. Leading the Execution

In Module 5, we focus on the execution phase, where plans are tested in reality and results are delivered. You will learn how to manage projects in dynamic environments where multiple activities run in parallel and priorities evolve.

We will explore how to track project performance using milestones, progress indicators, and alignment with the original objective. You will also learn how to identify issues early, understand root causes, and take corrective actions before they impact the project.

In addition, this module covers financial control, helping you track budgets, validate realized value, and ensure that negotiated outcomes are delivered in practice.

By the end of this module, you will be able to track performance, manage issues proactively, and ensure your procurement projects deliver measurable results.

Content

1. Module 5 Introduction
2. Tracking Project Performance
3. Managing Problems Early
4. Keeping Financial Control
5. Results and Milestones
6. Module 5 Wrap-up

MODULE 6

What you can expect

6. Closing Strong

In Module 6, we focus on the final phase of the project lifecycle, where results are validated, secured, and transferred into the organization. You will learn why project closure is critical for ensuring that value is fully realized.

We will explore how to validate outcomes against the original objectives, distinguish between planned and realized results, and confirm that solutions work in practice. You will also learn how to formally close projects, capture key lessons learned, and ensure that knowledge is retained.

In addition, this module covers the transfer of ownership, helping you define responsibilities, transfer knowledge effectively, and ensure that results are sustained beyond the project team.

By the end of this module, you will be able to close projects effectively, secure outcomes, and use insights to continuously improve future procurement projects.

Content

1. Module 6 Introduction
2. Validating Project Results
3. Project Closure and Lessons Learned
4. Transfer of Ownership
5. Continuous Improvement

Learn in demand skills

Take your career to the next level



Real-world projects

Develop practical skills through learning from real-world examples and studying dozens of inspiring case studies.



Self-paced online learning

Learn anywhere, anytime, and at your own pace with our fully online training program.



Personal coach & practitioner community

Contact your personal coach if you need any assistance or input. and collaborate with procurement professionals from around the world.



Our Learning Methodology

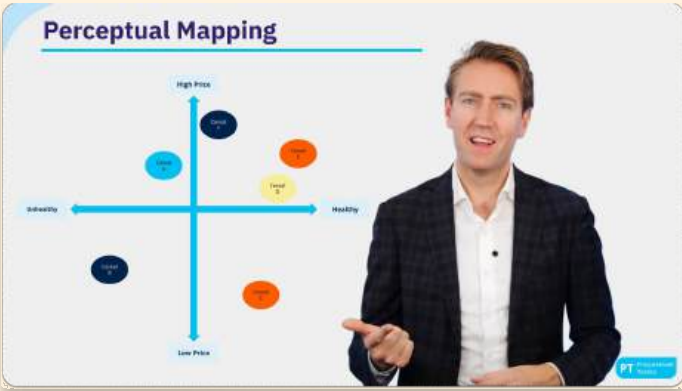
Enabling learners to be outstanding

4. APPLY

Learners are given guides and templates so they can walk into their work the next day and apply what they've learned.

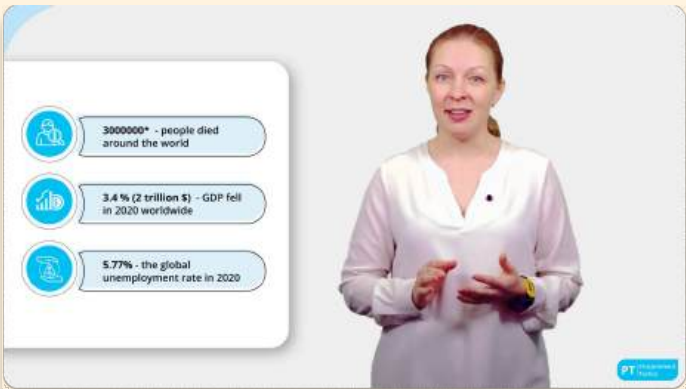
Record of proposals template

Record of proposals	Project	Project	Value	Value
Project	14,000	12,200	14,000	12,200
Volume discount	1.0%	2.0%	1.75%	2.6%
Supplier discount	80,000	150,000		100,000
Supplier discount	30	60	60	
Supplier discount	100	400	Medium	100
Supplier discount	1,000,000	1,000,000	1,000,000	1,000,000
Supplier discount	10	10	10	10



1. TELL

Learners understand facts, concepts, processes, and learn best practices.



2. SHOW

Learners see examples to bring the concepts to life.

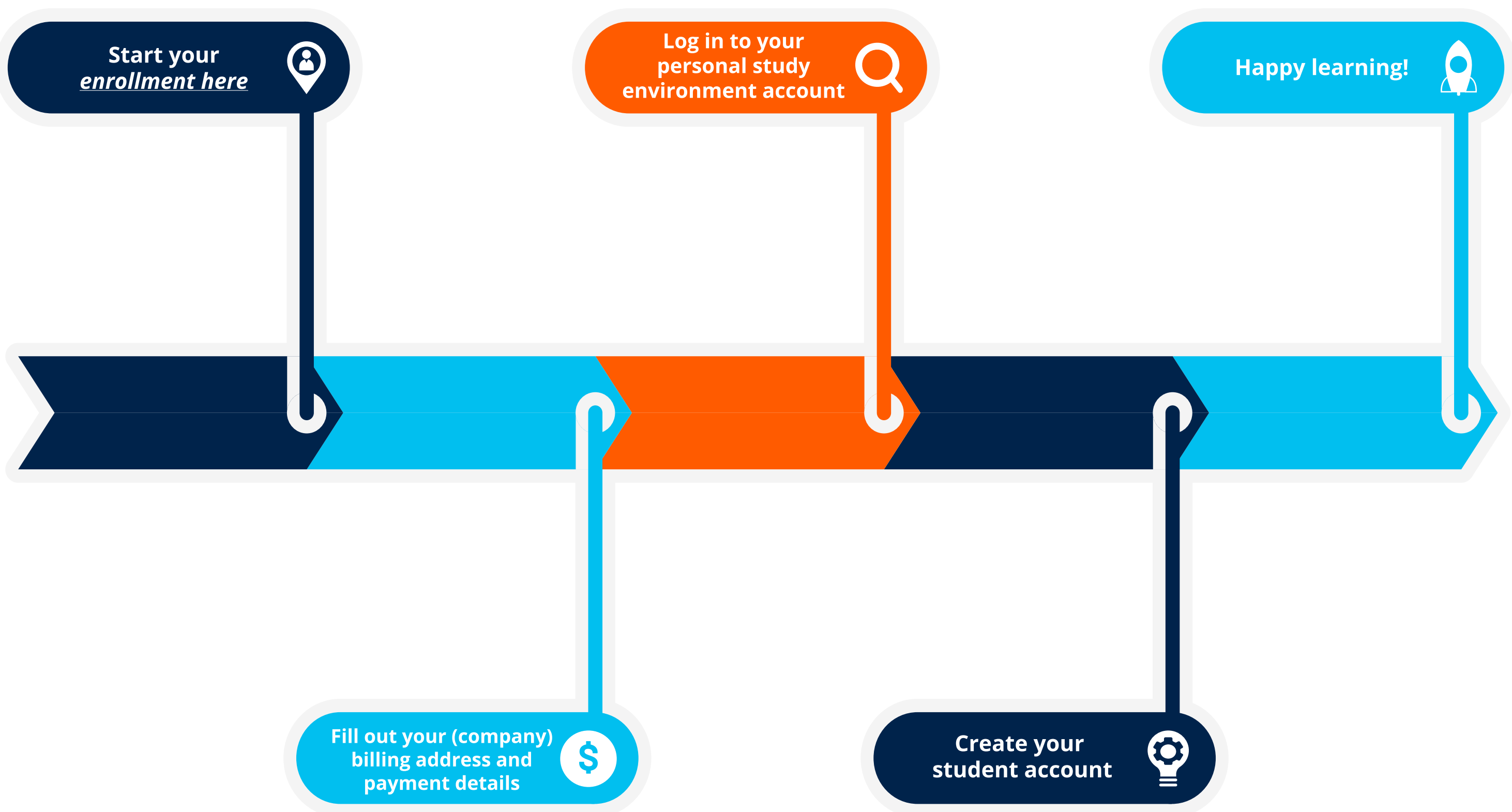


3. DO

Learners practice skills and concepts through hands-on activities and case studies.

How to enroll

Enroll today



Customers give us an average rating of 9.7 out of 10.

"Procurement Tactics helped my team members prepare their negotiation strategies and tactics to achieve better results. It also inspired them to leverage their skills in AI. After these trainings, my team showed more confidence and achieved better results! I highly recommend the Procurement Tactics courses to any procurement professional who wants to improve their skills!"



Jason de Gan, Supply Chain & Sourcing Leader at NRG

